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# W o r l d L o t t e r y A s s o c i a t i o n

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## Membership Application (Lottery Operators)

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### Conditions of membership

The World Lottery Association (WLA) represents some 140 lotteries from 5 continents, with combined annual revenues in excess of US\$ 120 billion. In addition to these regular members, numerous lottery suppliers are associate members of the WLA.

### Lotteries

#### Eligibility for membership:

- The member organization must be licensed or otherwise authorized to conduct lotteries and/or sports betting operations by a jurisdiction domiciled in a state recognized by the United Nations.
- Sales of games of chance and/or skill must account for the majority of the organization's total annual gross revenues.
- The majority of the organization's net revenues must be dedicated to the public good.
- The organization's business practices must conform to the aims and objectives of the Association.
- The organization must subscribe to the WLA Code of Conduct as approved by the membership or to an equivalent code of conduct adopted by a regional lottery association. A copy of the WLA Code of Conduct can be requested from the WLA Business office in Basel. [info@world-lotteries.org](mailto:info@world-lotteries.org)

#### Approval of applications:

- Membership will be granted by the WLA General Assembly, which is held every two years. After approval by the WLA Executive Committee, applicants become provisional members until the final decision of the General Assembly.

#### Membership fees:

- Fees depend on the lottery organization's annual revenues. The current fee structure is as follows:

Gross sales	Fees
- up to US\$ 100 million	CHF 4,900
- US\$ 100 to 500 million	CHF 5,600
- US\$ 500 million to 1 billion	CHF 8,400
- US\$ 1 to 4 billion	CHF 14,000
- over US\$ 4 billion	CHF 21,000

#### Application for membership:

Please complete and return this form along with your company's bylaws and your most recent annual report to:

World Lottery Association  
Lange Gasse 20  
P.O. Box  
CH-4002  
Basel, Switzerland

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MEMBERSHIP APPLICATION REGULAR MEMBERS  
(Lottery Operators)

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Organization: \_\_\_\_\_

Head Office Address: \_\_\_\_\_

City: \_\_\_\_\_ State or Province: \_\_\_\_\_

Country: \_\_\_\_\_ Postal Code: \_\_\_\_\_

General phone: \_\_\_\_\_ General fax: \_\_\_\_\_

General E-mail: \_\_\_\_\_ Web Site: \_\_\_\_\_

Person in Charge: \_\_\_\_\_ Title: \_\_\_\_\_

Direct phone: \_\_\_\_\_ Direct fax: \_\_\_\_\_

E-mail: \_\_\_\_\_

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1. Your organization qualifies as:

- 1.1 a lottery organization established by virtue of your country State's gaming law to operate its lottery  
(Answer questions 2-3-5-6-7-8-9-10-11)
  - 1.2 a ministry or government department in charge of operating the State Lottery  
(Answer questions 3-6-7-8-9-10-11)
  - 1.3 an organization operating a lottery under license from a jurisdiction who , in accordance with national prevailing law, may issue such a license  
(Answer questions 3-4-5-6-7-8-9-10-11)
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2. Your organization was created by a law or a decree. Give the title and the registration number of this law (please send a copy of the appropriate legal authorization)

\_\_\_\_\_

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3. Which department or ministry holds responsibility for your organization?

\_\_\_\_\_

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8. a) What games are run by your organization?

Lottery Games

- conventional     instant     numbers games  
 toto     lotto  
 pull tabs     sports betting  
 Other lottery, specify: \_\_\_\_\_

Other types of games

- video lotteries  
 horse racing  
 casino  
 Other, specify: \_\_\_\_\_

b) How are your lottery products marketed?

- retail points of sale \_\_\_\_\_ % of sales  
 mail subscription \_\_\_\_\_ % of sales  
 Internet \_\_\_\_\_ % of sales  
 Other \_\_\_\_\_ % of sales

c) If you operate games other than lottery games, what % of your gross annual sales comes from lottery games? \_\_\_\_\_ %

9. a) Your profit is allocated to (Beneficiaries):

- |  |   |   |
|--|---|---|
| <input type="checkbox"/> National treasury | <input type="checkbox"/> Social development           | <input type="checkbox"/> Health         |
| <input type="checkbox"/> Agriculture       | <input type="checkbox"/> Recreation                   | <input type="checkbox"/> Science        |
| <input type="checkbox"/> Arts              | <input type="checkbox"/> Charitable organizations     | <input type="checkbox"/> Sports         |
| <input type="checkbox"/> Culture           | <input type="checkbox"/> Elders' program              | <input type="checkbox"/> Transportation |
| <input type="checkbox"/> Education         | <input type="checkbox"/> Youth program                | <input type="checkbox"/> Public works   |
| <input type="checkbox"/> Environment       | <input type="checkbox"/> Other; Please specify: _____ |   |

b) What percentage % of your net profits goes to these beneficiaries? \_\_\_\_\_ %

10. a) Total gross yearly lottery sales in US\$: \_\_\_\_\_

b) Total yearly net lottery sales in US\$: \_\_\_\_\_

c) Are your Financial Statements audited?                      YES                          NO   

Please include your latest financial report

11. If you do not have a monopoly in your territory:

a) Who are the other organizations in your territory? \_\_\_\_\_

b) What are the games run by these organizations?

Lottery Games

- conventional     instant     numbers games  
 toto     lotto  
 pull tabs     sports betting  
 Other lottery, specify: \_\_\_\_\_

Other types of games

- video lotteries  
 horse racing  
 c            asino  
 Other, specify: \_\_\_\_\_

Date: \_\_\_\_\_ Name: \_\_\_\_\_

Title: \_\_\_\_\_ Signature: \_\_\_\_\_